

TRADING BOARD

8 JANUARY 2014

Present :- Councillor Scott Greenhill (Chairman)
Councillors Kevin Bentley, Andrew Ellis, Bill Frame,
Julia Havis, Cyril Liddy and Terry Sutton

19. Minutes

The Minutes of the meeting held on 20 November 2013, including the not for publication extract published in Part B of the Agenda, were confirmed as a correct record of the meeting.

It was noted that further information on the facilities costs provided in the Commercial Review of the Cemetery and Crematorium would be circulated to Members by email within the next few days.

For action by:	Target Date
Interim Commercial Transition Manager	January 2014

20. Framework for Commercial Opportunities

The Board considered a report outlining the work undertaken to develop a framework for assessing projects and a potential pipeline for their consideration, as part of the continued work to identify appropriate commercial opportunities for the Council to consider. Ian Vipond, Strategic Director, attended to assist the Board.

Councillor Liddy identified two areas which he would like to see considered, the first was procurement and the second was a reinvestment strategy. It was suggested that a reinvestment strategy would be important when managing the expectations of business managers and the Council.

The Strategic Director responded that a procurement strategy was already being considered by officers and would be reported back to the Board. He agreed that reinvestment was an important point and he was sure questions would emerge regarding such a strategy as operations developed.

In response to a question from the Board as to whether formal negotiations could be introduced between the Portfolio Holder for Business and Resources and business managers, the Strategic Director suggested discussions would likely occur once business plans were in place but nothing could be done to tie the hands of future Portfolio Holders.

RESOLVED that –

- i) the appraisal framework is confirmed as an appropriate mechanism for

assessing commercial opportunities as they come forward; and

ii) the Commercial Opportunity Matrix is a useful starting point for the identification of a pipeline of future assessments.

21. Work Programme 2013/14

The Board considered a report concerning the Work Programme for the Trading Board 2013/14.

RESOLVED that the Work Programme for the Trading Board be noted.

22. Commercial Review of Community Alarms Service - Business Plan

The Board resolved under Section 100A(4) of the Local Government Act 1972 to exclude the public from the meeting for the following item as it involved the likely disclosure of exempt information as defined in paragraph 3 of Part 1 of Schedule 12A to the Local Government Act 1972.

This minute is not for publication by virtue of paragraph 3 of Part 1 of Schedule 12A to the Local Government Act 1972 (Information relating to the financial or business affairs of any particular person (including the authority holding that information)).

23. Commercial Review of Building Control Service - Situation Analysis and Options Paper

The Board resolved under Section 100A(4) of the Local Government Act 1972 to exclude the public from the meeting for the following item as it involved the likely disclosure of exempt information as defined in paragraph 3 of Part 1 of Schedule 12A to the Local Government Act 1972.

This minute is not for publication by virtue of paragraph 3 of Part 1 of Schedule 12A to the Local Government Act 1972 (Information relating to the financial or business affairs of any particular person (including the authority holding that information)).